

BBVA

**CORPORATE
& INVESTMENT BANKING**

As close as you need,
as far as you go



BBVA, a global group

For more than 150 years our clients have been the centre of our business. Now as a highly solvent international financial group we offer clients financial and non-financial products and services in more than 30 countries. BBVA has a solid position in Spain, it is the largest financial institution in Mexico and it has leading franchises in South America and in the United States Sunbelt. We also have a significant presence in Asia and Turkey.

BBVA Corporate & Investment Banking – Global expertise at your service

BBVA Corporate & Investment Banking puts at your service an extensive team of highly capable experts, including investment banking specialists and professional advisors in specific industries and sectors. Through our global platform, which has local offices in Europe, USA, Mexico, South America and Asia, we offer a wide range of value-added products and solutions for your simplest or most complex needs, anywhere in the world.

Products and services

Global Advisory

Whether you are a corporate or an institutional client or a public-sector entity, you will benefit from our comprehensive tailor-made financial solutions and our in-depth knowledge of markets in Latin America, the US Sunbelt and Southern Europe.

M&A

You can leverage on our extensive experience to make important decisions on strategic acquisitions, divestments and mergers, for both listed and privately-owned companies, facilitating achievement of your strategic goals and maximizing their value. You can rely on us for partner search services (financial or strategic), fairness opinions and valuation reports, as well as advising on takeovers and privatizations.

Equity Capital Markets

Our equity capital markets team addresses your needs related to stock markets with a focus on developing tailor-made solutions that emphasize your company's value. These include IPOs, rights issues, add-on offerings, block trades, dividend payment mechanisms, AGTs and buybacks.

Debt Capital Markets

You can also rely on us for advising services in debt advisory, liability management or capital solutions. We will work closely with you to arrange, structure, execute and syndicate transactions, accessing investors worldwide, raising debt for acquisitions and refinancing or restructuring existing debt and other financing needs.

Global Advisory

Financial Advisory

If you are a corporate or a financial sponsor, we offer considerable expertise in advising on the most efficient sources for financing each of your projects. Your options range from traditional commercial bank lending to innovative solutions such as project bonds, institutional investor funding or hybrid structures. In addition if you are a government or a regional or local authority, we can advise on the structure of concessions and PPPs to ensure proper reception by the financial community.

Risk Management Advisory

For your strategic transactions we analyse the financing consequences and sources of market risk associated with changes in perimeter (natural hedges between assets and liabilities, inflation, interest rates, FX, Equity, etc) and we can propose hedging solutions with a strong focus on optimisation and value creation. These include proposals for efficient strategies in terms of cost, risk profile and for capital and credit risk consumption.



Products and services

Global Lending

When you are in a phase of consolidation or international expansion you can take advantage of our integrated financing solutions that cover the simplest to the most complex structures:

Structured Finance

We are trusted providers of project finance worldwide (mainly in the infrastructure and energy sectors) and we also offer leveraged and asset finance products.

Corporate Lending

Our success in structuring, underwriting and distributing syndicated loans has made us a renowned international franchise with a clear focus on cross-border integrated service activities: term loans, acquisition financing, revolving credit facilities and guarantees.



Global Markets

BBVA's trading floors in Europe, Asia and America offer you state-of-the-art origination, structuring, distribution and risk management services.

FX

Our expertise and deep understanding of flows at the global and regional levels mean we can offer 24-hour services and full-capacity in all major currencies, for both cash and derivatives (including emerging markets), in the Americas, Europe and Asia. We have P&L hedging solutions for import/export flows, as well as hedging solutions (via FX swaps) for funding in foreign currencies. If you are an institutional investor, please refer to our directional trade strategies and recommendations for asset allocation based on our research and market view, mainly through spot and forward products.



Products and services

Fixed Income

Our credit and interest-rate teams offer you full-service sales, trading, analysis and origination in all the major international currencies, in both cash and derivatives. Our tailor-made solutions include financial structure hedging against interest or exchange rates fluctuations, cash flow matching, hedging of speculative positions, etc.

Equity

Whether you are an investor or an issuer we can offer you better options, ranging from placements in the primary and secondary markets, derivatives and structured products with yields linked to a stock exchange index or a share price, to private placements with block and portfolio trading services. You will benefit from our cutting-edge investment ideas, superior execution and state-of-the-art tools for today's changing markets. Furthermore you will receive worldwide support for all your needs in equity trading, risk management applications and structured products.



Global Transaction Banking

Our transaction banking solutions will help you resolve the worldwide needs of your company or institution. You will have access to the latest technology for managing your company online: BBVA net cash at a country level, BBVA global net cash, H2H, SWIFT and mobile banking.

Cash & Liquidity Management

We adapt our products and services for managing liquidity and flows of receivables and payables to match your requirements, aiming at maximum efficiency, transparency and safety. We also offer various alternatives for placing your surplus cash in deposit products with a BBVA guarantee as well as transactional services for international financial institutions.

Securities Services

We have an outstanding range of services to meet your needs. They include global custody for resident institutional clients; depository for investment and pension funds; custody, clearing and settlement services for non-resident clients in Spain; transactional services for Spanish issuers (quorum optimization, payment agency, etc).

Working Capital

We can find optimal solutions for all your particular needs: supply chain finance (overdraft facilities, short-term bilateral loans and discount of receivables); and asset financing (leasing and comprehensive leasing plans) and domestic guarantees.

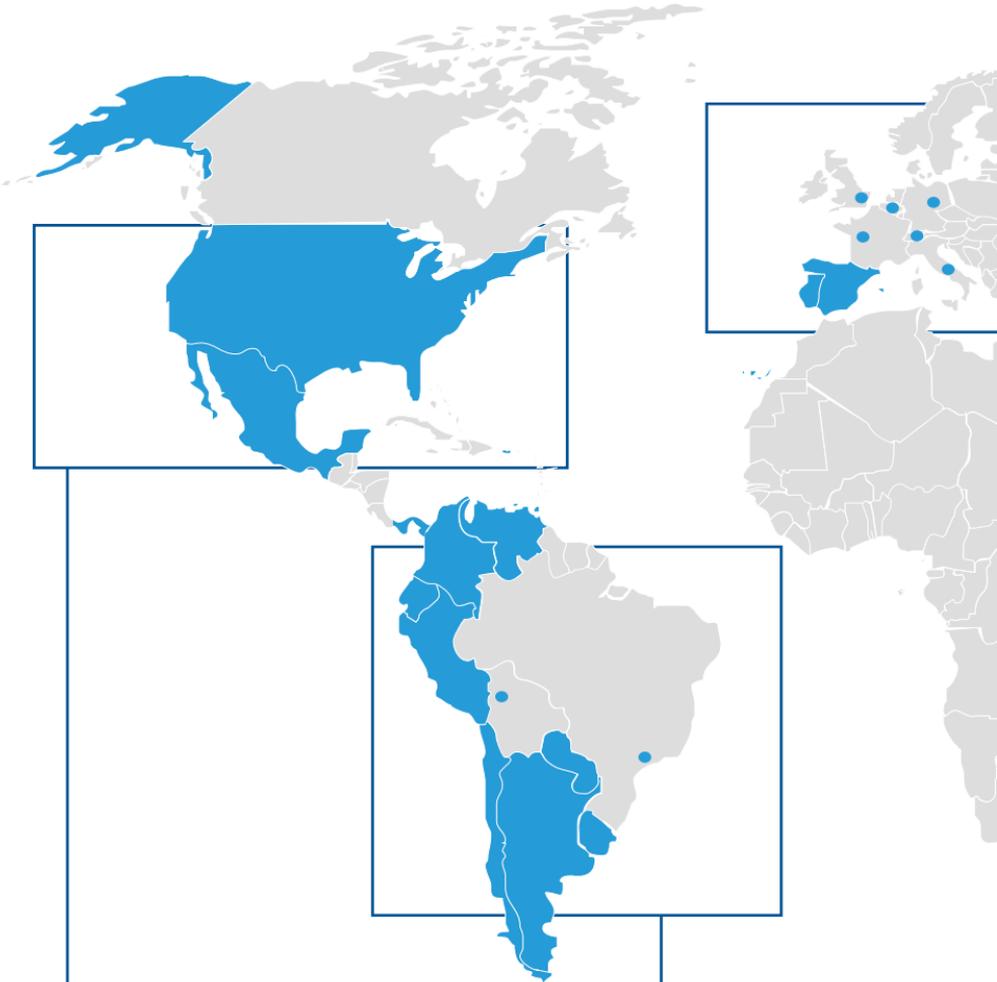
Trade Finance

Our services in this area include customized solutions for your international operations via our transaction trade finance services (financing of imports and exports, cross-border guarantees, documentary credits and non-recourse operation finance) as well as structured trade finance with coverage from official export agencies, multilateral insurance and/or private insurance.



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BBVA Group's global presence



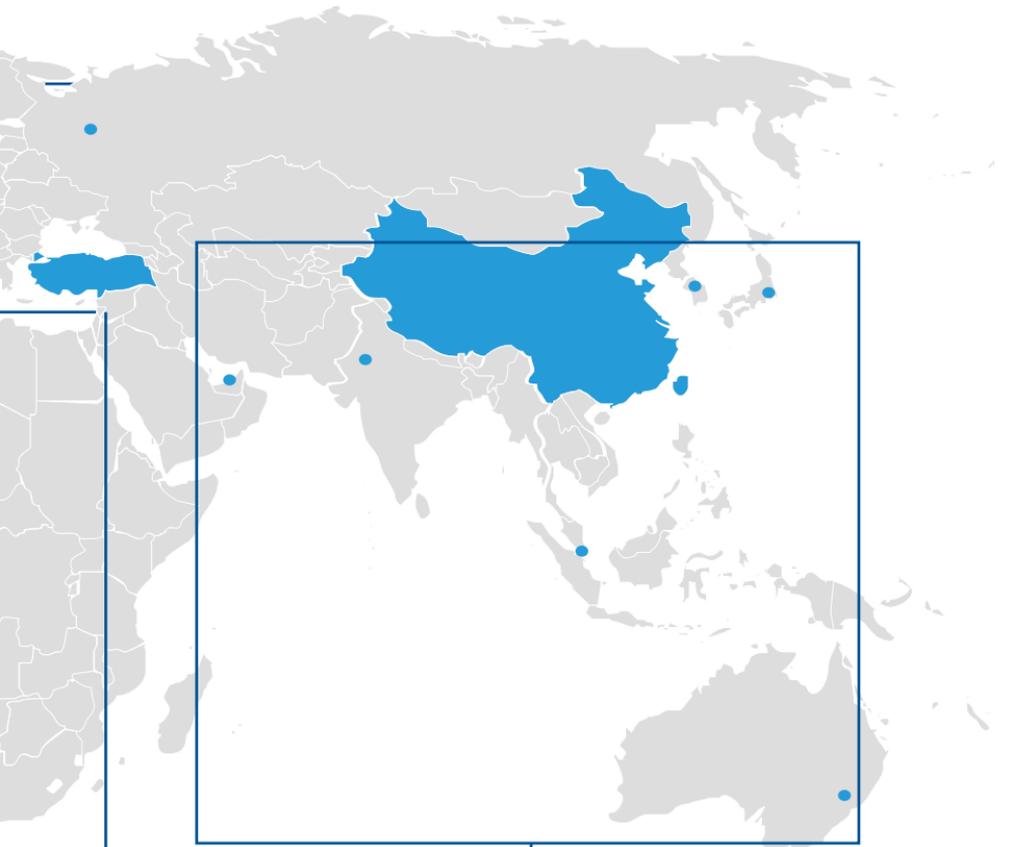
North America

- Mexico
- USA

South America

- Argentina
- Bolivia
- Brazil
- Chile
- Colombia
- Paraguay
- Peru
- Uruguay
- Venezuela

Where we are

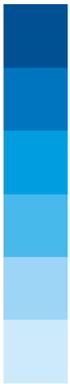


Europe

Belgium
France
Germany
Italy
Portugal
Russia
Spain
Switzerland
Turkey
UK

Asia - Pacific

Abu Dhabi, UAE
Australia
China
Hong Kong
India
Indonesia
Japan
Singapore
South Korea
Taiwan



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